



The Specialist in Electronic Component Distribution

More than 40 years ago, TTI set out to be the leading authorized distributor of interconnect, passive and electromechanical components, known in the industry as IP&E. Broader and deeper inventory, leading edge products and custom supply chain solutions have established TTI as the preferred specialist in electronic component distribution. Today, TTI employs 4,300 people in more than 100 locations around the globe.

People and Parts

At TTI, we understand that people are the foundation of our success and critical to exceeding our customers' expectations. We have found that if we do the right thing for our employees, they will in turn do the right thing for our customers and our suppliers – and our business will continue to grow.

TTI operates a low turn/high service inventory model, put simply, we are committed to maintaining upward of 70 percent of inventory available to sell. Added to this is a dedication to stocking product families broad and deep.

The company's mission to stock slower moving, more customer specific components, as well as the A&B movers offered by everyone, is why TTI is known to offer a leading inventory position and a fully authorized, premier component manufacturers' line card.





Ensuring Quality

With over 850,000 part numbers warehoused, maintaining the quality level of every shipment is a challenge TTI Specialists execute to perfection on a daily basis. Even with millions of lines shipping everyday, miscues are so rare that the TTI Quality department has to measure performance at the parts per million level.

All TTI distribution centers are ISO registered, ensuring customers consistent quality and service levels throughout our global organization. This performance standard enables TTI to be a qualified supplier to companies around the world. The company has since upgraded our Quality Management System to ISO 9001:2008 and AS9100C. TTI's registration to the AS9100C Quality Management System clearly demonstrates our long-term commitment and support of the aerospace and high reliability industries.

Knowledge is Key

Keeping up with new product introductions and detecting those that are most relevant can be like surfing the Internet – the information is there, but it takes more time than you have to sort through it all. Our local teams are dedicated to ensuring TTI customers receive the latest product news and introductions as soon as stock hits the shelves of our warehouse.

From new product design through end-of-life, with particular emphasis on procurement and materials management, TTI product managers work closely with our customers' engineering, purchasing, and materials planning departments to align supply chain and logistics solutions with our customer's objectives.

In Harmony with the Environment

In 2014, TTI took the unusual step of undertaking ISO 14001 registration for environmental management. As distributor, we don't produce a great deal of waste or toxins to deal with, but ensuring we do our part making reduction, recycling and reuse priorities. We've taken steps to reduce our usage of energy, more efficiently use precious water and make certain that all packing and shipping materials go to a recycler and not a landfill. All TTI facets of the environmental program are tracked, managed and reported to leadership on a regular basis.

A Path to Continuous Improvement

Acquired by Berkshire Hathaway in 2007, TTI remains an industry leader of highest integrity, always striving toward the goal set by founder and CEO Paul Andrews, to be the best, rather than the biggest specialty distributor of IP&E components. It is a charter that has propelled TTI into our fifth decade as a trusted partner to customers worldwide.



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